

WAAO Fall Class Offering

October 2, 3, 4, & 5, 2017 at the City of Madison's Computer Training Facility.

Workshop 157 - The Appraisal Uses of Excel Software – October 2 & 3

The Appraisal Uses of Excel Software Workshop provides the participants with practical, hands-on instruction on the use of Excel to accomplish basic appraisal functions. They will be given a data set and a student reference manual. The instructor will take them through a series of steps to achieve value estimates for a small data set using the cost, sales comparison and income approaches to value. Each participant will be allowed to take the completed spreadsheets with them to use in their jurisdictions.

IAAO recertification credit: 15 hours - 2 days (This course is approved for 15 hours of "Appraisal" under Wisconsin Assessor Continuing Education)

Workshop 354 – Multiple Regression Analysis for Real Property Valuation – October 4 & 5

This workshop provides an understanding of the mechanics and application of multiple regression analysis (MRA) in property valuation, as well as instruction in gathering and qualifying data for MRA application. The workshop shows how to develop and use MRA equations as appraisal tools and how to evaluate, using measures of goodness of fit and variable importance, the results of an MRA based practical drill and demonstration problems, and how to follow step by step explanations of the MRA process. Although the workshop is open to anyone wishing to acquire a greater understanding of MRA as an appraisal tool, it is particularly valuable for those whose offices are considering using MRA valuation techniques or whose assessments are reviewed by a supervisory agency using MRA. An understanding of both the sales comparison approach and fundamental appraisal statistics is assumed. This workshop includes an exam.

Recommended: Course 101. IAAO recertification credit: 11 hours - 1 ½ days (This course is approved for 11 hours of "Appraisal" under Wisconsin Assessor Continuing Education)



The course instructor will be Larry Clark, CAE, Director of Strategic Initiatives for IAAO. His background includes over twenty-eight years experience in the mass appraisal of real and personal property in three local jurisdictions in the State of Kansas as a Valuation Systems Analyst and County Appraiser. His teaching assignments have taken him all over the United States, Canada and Great Britain. In addition, he has presented lectures in Moscow and Beijing.

The course fee for WAAO members is \$550 for both workshops or \$300 for one. Registration fees include student manuals. An additional \$25 per workshop will be charged for non-WAAO members.

Class size is limited to 24 students, so reserve your spot now! Once again, don't miss out on this invaluable education opportunity where information that is essential to your profession and career development will be provided. To reserve your spot contact Paul Koller at pkoller@newberlin.org.